



45th Space Wing Small Business Program: Patrick AFB & Cape Canaveral AFS



Frequently Asked Questions

SUBJECT: Construction

QUESTION: What work is available at PAFB/CCAFS for a Construction Company?

ANSWER 1: The bulk of the 45 Space Wing (45 SW) construction projects are repair, maintenance, and construction of small structures. As a general rule (99%) of the time our construction opportunities are fulfilled using a socio-economic program. This means that in order to work on PAFB/CCAFS in the construction arena, your company must be designated as an 8(a) and/or HUBZone company by the SBA or self-certify as a WOSB and/or SDVOSB. There are subcontracting opportunities in accordance with the "Limitation of Subcontracting" rule.

The 45 SW civil engineering personnel are very involved with the Society of American Military Engineers (SAME). You may want to visit the SAME website at www.samespacecoast.org to identify 45 SW Financial Look Ahead for potential FY projects.

SUBJECT: Paving, & Painting

QUESTION: What work is available at PAFB/CCAFS for paving, and painting?

ANSWER 1: 45 SW acquires these disciplines on an individual contract basis. Since the deletion of the Small Business Competitive Demonstration Program, as a general rule (100%) of the time these disciplines are fulfilled using a self certified small business contractor. This means that in order to work on PAFB/CCAFS in one of the listed discipline areas, your company must be self certified as a small business. There are subcontracting opportunities in accordance with the "Limitation of Subcontracting" rule.

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SUBJECT: Plumber, Carpentry, Electrical, HVAC, etc.

QUESTION: What work is available at PAFB/CCAFS for a plumber, carpenter, electrical, or HVAC company?

ANSWER: 45 SW acquires these disciplines on an individual contract basis. As a general rule (99%) of the time these disciplines are fulfilled using one of the socio-economic programs. This means that in order to work on PAFB/CCAFS in one of the listed discipline areas, your company must be designated as an 8(a) and/or HUBZone company by the SBA or self-certify as a WOSB and/or SDVOSB. There are subcontracting opportunities in accordance with the "Limitation of Subcontracting" rule.

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SUBJECT: Environmental Services

QUESTION: What work is available at PAFB/CCAFS for an Environmental firm specializing in: Environmental Consulting Services, to include engineering services, NEPA documentation, Biological Assessments, Storm water Management & Planning, map drafting services, hazardous waste treatment and disposal, remediation/environmental remediation and much more.

ANSWER: Our environmental support services will be fulfilled through centralized task orders issued by Air Force Civil Engineer Center (AFCEC) to the Army Corps of Engineers (ACOE) which will utilize existing Multiple Award Task Order Contracts (MATOC's). <http://www.afcec.af.mil/Home/Environment/>

SUBJECT: Custodial Services and Supplies

QUESTION: What opportunities are available at PAFB/CCAFS for a custodial company to sell services and supplies?

ANSWER: The custodial contract is currently being performed by a nonprofit agency whose mission is to create employment opportunities for people with significant disabilities by securing federal contracts through the Ability One Program for its network of community-based, nonprofit agencies. Also, the custodial contractor provides all of the supplies necessary to perform required services and is reimbursed for the cost of the supplies.

SUBJECT: Recycling Services and Supplies

QUESTION: What opportunities are available at PAFB/CCAFS for a recycling company to sell services and supplies?

ANSWER: The recycling contract is currently being performed by a nonprofit agency whose mission is to create employment opportunities for people with significant disabilities by securing federal contracts through the Ability One Program for its network of community-based, nonprofit agencies. Also, the recycling contractor provides all of the supplies necessary to perform required services and is reimbursed for the cost of the supplies.

SUBJECT: Refuse Collection and Disposal Services

QUESTION: What opportunities are available at PAFB/CCAFS for a refuse company to sell services and supplies?

ANSWER: The refuse contract is currently being performed by a HUBZone contractor. This means that in order to work on PAFB/CCAFS as the prime contractor for the refuse service contract, your company must be HUBZone certified by the SBA.

SUBJECT: Grounds Maintenance/Landscaping services

QUESTION: What opportunities are available at PAFB/CCAFS for a ground maintenance/landscaping company?

ANSWER: At CCAFS the ground maintenance/landscaping contract is currently being performed by a nonprofit agency whose mission is to create employment opportunities for people with significant disabilities by securing federal contracts through the Ability One Program for its network of community-based, nonprofit agencies.

At PAFB, the ground maintenance/landscaping contract is currently being performed by a woman-owned small business contractor. This means that in order to work on PAFB as the prime contractor for the ground maintenance/landscaping contract, your company must be self certified as a small business. There are subcontracting opportunities in accordance with the "Limitation of Subcontracting" rule.

SUBJECT: Housing

QUESTION: What work is available at PAFB for a housing/consulting company?

ANSWER: Patrick AFB housing operations is privatized and is currently being managed by Hunt Military Communities. To find out more about Hunt Military Communities, please visit the below website.

www.huntmilitarycommunities.com

SUBJECT: Deployment Gear

QUESTION: What opportunities are available at PAFB for selling deployment gear?

ANSWER: Deployment gear is purchased in three ways. First, through our local BSC/IEE store, LC Industries is an Ability One contractor. Second, deployment gear is purchased through a blanket purchase agreement awarded by the Air Education and Training Command. Third, deployment gear is purchased using GSA Advantage e-Buy.

SUBJECT: GPC (Credit Card Purchases)

QUESTION 1: What type(s) of work is purchased by 45 SW utilizing the GPC, how do I market to the GPC card-holders, and what information can you provide to me on the GPC card holders?

ANSWER: There are approximately 180 credit card holders at PAFB/CCAFS. They purchase office supplies, small services, equipment, IT, furniture, tools, cameras, etc.

QUESTION 2: Is it possible to obtain a list of the GPC card holders contact information?

ANSWER 1: You can submit a request for cardholder information. We can release units, work addresses and work phone numbers but no names.

ANSWER 2: You can send your line card information to the 45th Space Wing Small Business Office and we will forward it to the GPC Program Manager. Email address to send line card: 45sw.sb.office@us.af.mil

SUBJECT: Furniture

QUESTION: What work is available at PAFB/CCAFS for selling and/or installing furniture?

ANSWER: 45 SW primarily purchases furniture through the Federal Prison Industries, commonly referred to as FPI or by its trade name UNICOR, Air Force Furnishings Commodity Council (AF FCC) and the GSA schedules. UNICOR is a wholly-owned government corporation established by the Congress June 23, 1934. Its mission is to employ and provide job skills training to the greatest practicable number of inmates confined within the Federal Bureau of Prisons.

To learn more about UNICOR, please visit: www.unicor.gov To learn more about AF FCC, please visit: <http://www.wpafb.af.mil/Welcome/Fact-Sheets/Display/Article/820349/afica-commodity-councils/#Furnishings>

SUBJECT: IT Services

QUESTION: What work is available at PAFB/CCAFS for an IT Services company?

ANSWER: At Patrick, many of these services are in-sourced. IT services are purchased primarily through the NETCENTS II program. NETCENTS II is the AF Enterprise contract vehicle that provides agencies with a source of networking equipment/product supply and a means of system engineering, installation, integration, operations, and maintenance.

To learn more details about the NETCENTS II program, please visit: <http://www.netcents.af.mil/>

SUBJECT: IT Supplies

QUESTION: What work is available at PAFB/CCAFS for an IT supply company?

ANSWER 1: A majority of IT supplies are purchased under the AFWAY program. The AFWAY program provides computers, printers, and laptops. AFWay is the Air Force portal for purchasing IT hardware, software, and services that provides users with leveraged buying power, asset tracking, and oversight. There are over 700 contract vendors that are compliant with Defense Information Infrastructure Common Operating Environment (DII COE), Buy American/Trade Agreement (BAA/TAA), and Information Technology Reference Model (i-TRM) To find out more details regarding the AFWAY program visit the below website: <https://www.afway.af.mil/>

ANSWER 2: IT supplies and services are also purchased through the NETCENTS II program. NETCENTS II is the AF Enterprise contract vehicle that provides agencies with a source of networking equipment/product supply and a means of system engineering, installation, integration, operations, and maintenance.

To learn more details about the NETCENTS II program, please visit: <http://www.netcents.af.mil/>

SUBJECT: AFICC Contract Business Opportunities (Category Management)

QUESTION: What work is available for sustainment services, medical services, IT services, and professional services?

ANSWER: Services are purchased through the Air Force commodities contract program.

To find out more information for commodities program, please visit the below website.

<https://www.wpafb.af.mil/Welcome/Fact-Sheets/Display/Article/820156/afica-contracting-business-opportunities/>

SUBJECT: Medical Supplies

QUESTION: What business opportunities are available for a medical logistics company that specializes in providing medical supplies, equipment, and etc.

ANSWER: AFI 41-209, Chapter 4, mandates items to be purchased through a Prime Vendor source. These vendors have met specific requirements and have gained this status by coordinating through the appropriate VA sources and are not coordinated at the local level.

For more information regarding the VA Prime vendor contracts, please refer to the below website.

<http://www.va.gov/osdbu/>

SUBJECT: Office Products

QUESTION: What work is available at PAFB/CCAFS for office supply companies?

ANSWER 1: Most office supplies are purchased through the Government Purchase Card (GPC) program. Many of these purchases are made by card holders using GSA schedules. Current rules require office supplies to be purchased on-line.

ANSWER 2: There are also Air Force blanket purchase agreements utilized by card holders to purchase office supplies. These BPAs are listed on the GSA advantage and AF advantage.

ANSWER 3: 45 SW is committed to supporting the Ability One program. This commitment is demonstrated through our business activities with LC Industries which has a store located on the PAFB. LC Industries carries Ability One and other office supply products, furniture, facility supplies, and deployment gear. Many customers use LC Industries because they are conveniently located and they have a delivery service.

NOTE: Ability One products are mandatory for purchase. Customers may utilize any vendor to purchase Ability One products.

To find out more on purchasing office products, please visit the below website.

www.BUYLCI.COM

SUBJECT: Software

QUESTION: What work is available at PAFB/CCAFS for software?

ANSWER: Microsoft products and Symantec are purchased through an Air Force enterprise license agreement contract or a DoD Enterprise Software Initiative (ESI). Other software is available through the DoD ESI include: business modeling tools, business intelligence, collaborative tools, database management, enterprise application integrations, architecture tools, enterprise management, enterprise resource planning, geographic information systems, info assurance tools, office systems, operating systems, records management, and Section 508 tools. In some instances, software is purchased open market through advertisement on Federal Business Opportunities website (FedBizOpps) or through GSA schedule contracts.

Find out more information about the ESI program on the DoD website: <http://www.esi.mil/>

SUBJECT: Air Force SBIR/STTR

QUESTION: What work is available for an Innovative firm specializing in new technology? The Small Business Innovative Research and Small Business Technology Transfer offers a commercialize readiness program to fund research and development (R&D) by small businesses with 500 or fewer employees.

ANSWER: Both programs focus on projects and services with the potential to develop into a product for military or commercial sectors. <https://www.afsbirsttr.af.mil/>

SUBJECT: Staffing Support

QUESTION: What work is available at PAFB/CCAFS for a staffing company?

ANSWER: 45 SW does not utilize staffing companies. However, PAFB/CCAFS does contract for staffing support through various commodity council contracts (e.g. medical) and GSA schedule contracts.

SUBJECT: Training

QUESTION: What work is available at PAFB/CCAFS for training services?

ANSWER: 45 SW does not typically utilize training companies. However, PAFB/CCAFS does contract for various training support through GSA schedule contracts.

SUBJECT: Food & Coffee Products/Services

QUESTION: What work is available at PAFB/CCAFS to provide food/coffee products and services?

ANSWER: 45 SW does not typically purchase food products. However, PAFB/CCAFS food and coffee products and services may be sourced by Army & Air Force Exchange Services. Please visit: <http://www.aafes.com/about-exchange/doing-business/>


SUBJECT: Dining Services

QUESTION: What work is available at PAFB/CCAFS for dining services?

ANSWER: CCAFS does not have a dining service contract. All food service facilities at PAFB are provided by Air Mobility Command contract with Aramark Food Services.

 <http://www.facebook.com/airforcesmallbiz>

 <http://www.twitter.com/AFSmallBiz>

 <http://www.linkedin.com/airforcesmallbiz>

Small Business e-mail: answerdesk@airforcesmallbiz.org

Air Force Small Business Website: <http://www.airforcesmallbiz.org>

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