

## **ADDITIONAL ASSISTANCE**

Consultation, training, and assistance with marketing, financial, contracting, and small business topics at minimal or no cost is available from the following organizations:

### **Florida Small Business Development Center at University of Central Florida**

Provides business seminars and no-cost one-on-one business consulting for small business owners

[www.easternflorida.edu/go/sbdcGovernment](http://www.easternflorida.edu/go/sbdcGovernment)

### **Contracting Services Assistance Center (Apex Accelerators) formerly known as PTAC**

Specialized service under the FSBDC to assist established Florida businesses with government contracting and procurement support services

[sbdcorlando.com/apex](http://sbdcorlando.com/apex)

### **Small Business Administration - Procurement Center Representatives Area 3**

SBA's Procurement Center Representatives (PCRs) assist small businesses in obtaining federal contracts

[www.sba.gov/federal-contracting/counseling-help/procurement-center-representative-directory](http://www.sba.gov/federal-contracting/counseling-help/procurement-center-representative-directory)



UNITED STATES  
SPACE FORCE

### **MISSION**

To create and deliver strategies to bring innovative, agile and efficient small business solutions to the World's Premier Gateway to Space.

### **VISION**

Small Businesses are the solution of choice rather than a required program.

### **Director of Small Business Programs**

Sherri Richardson

### **Small Business Programs Specialist**

Dionne Kellem

### **SLD 45/SB**

1201 Edward H. White II Street  
Building 423, Room S-126  
Patrick Space Force Base, FL 32925-3237

### **Email:**

[SLD45.SB.Office@spaceforce.mil](mailto:SLD45.SB.Office@spaceforce.mil)

### **Website:**

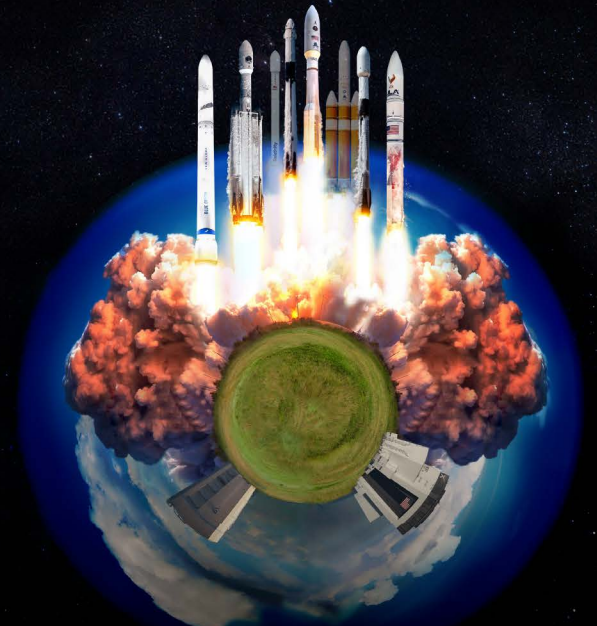
[www.patrick.spaceforce.mil/smallbusinessoffice](http://www.patrick.spaceforce.mil/smallbusinessoffice)

### **Appointments:**

*Requests for counseling appointments to discuss doing business with the Space Launch Delta 45 must be sent via email or on the website. Due to security issues, appointments for non-identification card holders are scheduled off base and must be requested in advance.*



# *How to Do* **BUSINESS** *with* **SPACE LAUNCH** **DELTA 45**



**Small Business Programs Office**  
**Patrick Space Force Base Florida**





## Government Contracting Procedures

BBe familiar with Federal Acquisition Regulations (FAR) and applicable Supplements  
<https://www.acquisition.gov/content/regulations>

## Register Your Business

- Register your business with System for Award Management (SAM)  
<http://www.sam.gov>
  - Obtain a Unique Entity ID (UEI)
  - Obtain a Commercial and Government Entity (CAGE) Code
  - Complete online representations and certifications

## Small Business Set-Asides

If you would like to compete for small business set-aside contracts, contact and register with the Small Business Administration at  
<https://certify.sba.gov/>

Examples of Small Business Set-asides include:

- 8(a) Business Development
- Service-Disabled Veteran Owned
- Economically Disadvantaged/Women-Owned Small Business Programs
- HUBZone

## Is Your Product or Service Something We Buy?

Know the Federal Supply Class or Service codes and your North American Industry Classification System (NAICS) codes for your products or services. Determine how the product or service was purchased in the past and who bought the product.

## SLD 45 Top 5 NAICS Code

- Sector 23 — Construction
- Sector 33 — Manufacturing
- Sector 51 — Information
- Sector 54 — Professional, Scientific, and Technical Services
- Sector 56 — Administration, Support, Waste Management and Remediation Services

## Identify Current Procurement Opportunities

Identify Space Launch Delta 45 current procurement opportunities by checking the Federal Business Opportunities website or E-Buy using DoDAAC – FA2521 which can assist in identifying requirements.

## Explore Subcontracting Opportunities

- A Space Launch Delta 45 list of Prime Contractors and Subcontracting Opportunities are available on [patrick.spaceforce.mil](http://patrick.spaceforce.mil) website under featured link Small Business Office.
- Subcontracting opportunities are also listed on the SBA website at:  
[https://subnet.sba.gov/client/dsp\\_Landing.cfm](https://subnet.sba.gov/client/dsp_Landing.cfm)

## Market Your Firm Well!!!

Search for Small Business Professionals by location by using the tool located at:  
<https://www.airforcesmallbiz.af.mil/resources/locate-small-business-professional/>

- Request a list of the products or services they purchase
- Present your capabilities directly to the Small Business Professional via email or appointment

## Helpful Websites

**Air Force—How to Do Business with the Air Force:**  
<http://www.airforcesmallbiz.af.mil/>

**DoD—Office of Small Business Programs:**  
<http://business.defense.gov>

**Space Systems Command Front Door:**  
<https://sscfrontdoor.experience.crmforce.mil/SSCFrontDoor/s/>

**Space Enterprise Consortium:**  
<https://space-enterprise.org/the-space-enterprise-program/>

**SBIR/STTR:** <https://www.sbir.gov>

**AFWERX/SPACEWERX:** <https://afwerx.com>

**Federal Acquisition Regulations (FAR):**  
<http://acquisition.gov/browse/index/far>

**Federal Business Opportunities:** <https://sam.gov>

**Federal Procurement Data System New Generation:**  
<https://sam.gov>

**Federal Supply Class:**  
<http://support.outreachsystems.com/resources/tables/pscs>

**Government Spending:** <https://usaspending.gov/>

**North American Industry Classification System:**  
<https://www.census.gov/naics/>

**SBA—Dynamic Small Business Search:**  
[http://dsbs.sba.gov/search/dsp\\_dsbs.cfm](http://dsbs.sba.gov/search/dsp_dsbs.cfm)

**SBA—Size Standards:**  
<https://www.sba.gov/contracting/getting-started-contractor/make-sure-you-meet-sba-size-standards>

**System for Award Management:**  
<http://www.sam.gov/SAM/>