

ADDITIONAL ASSISTANCE

Consultation, training, and assistance with marketing, financial, contracting, and small business topics at minimal or no cost is available from the following organizations:

Florida Small Business Development Center at University of Central Florida

Provides business seminars and no-cost one-on-one business consulting for small business owners

<https://sbdcorlando.com/>

Contracting Services Assistance Center (Apex Accelerators) formerly known as PTAC

Specialized service under the FSBDC to assist established Florida businesses with government contracting and procurement support services

sbdcorlando.com/apex

Small Business Administration - Procurement Center Representatives Area 3

SBA's Procurement Center Representatives (PCRs) assist small businesses in obtaining federal contracts

<https://www.sba.gov/federal-contracting/counseling-help/procurement-center-representative-directory>



MISSION

To create and deliver strategies to bring innovative, agile and efficient small business solutions to the World's Premier Gateway to Space.

VISION

Small Businesses are the solution of choice rather than a required program.

Director of Small Business Programs

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Small Business Programs Specialist

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SLD 45/SB

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Website:

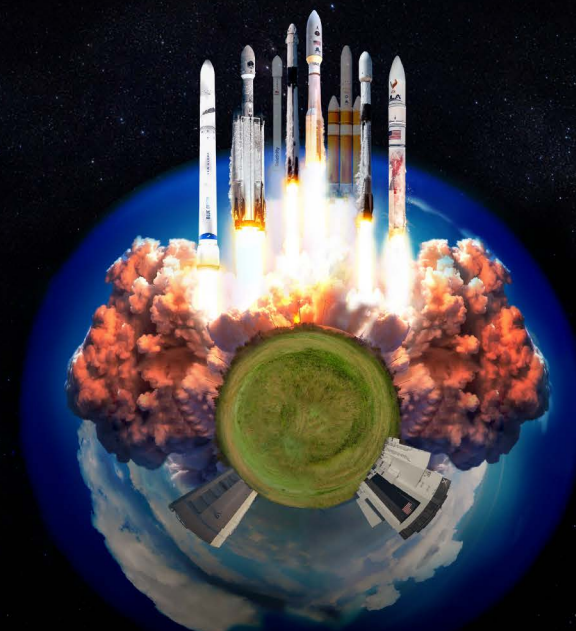
<https://www.patrick.spaceforce.mil/SmallBusinessOffice/>

Appointments:

Requests for counseling appointments to discuss doing business with the Space Launch Delta 45 can be sent via email to SLD45.SB.Office@spaceforce.mil.



How to Do **BUSINESS** *with* **SPACE LAUNCH DELTA 45**



**Small Business Programs Office
Patrick Space Force Base Florida**



Government Contracting Procedures

Be familiar with Revolutionary FAR Overhaul (RFO) and applicable Supplements
<https://www.acquisition.gov/far-overhaul>

Register Your Business

- Register your business with System for Award Management (SAM)
<http://www.sam.gov>

Small Business Set-Asides

If you would like to compete for small business set-aside contracts, contact and register with the Small Business Administration at
<https://certify.sba.gov/>

Examples of Small Business Set-asides include:

- 8(a) Business Development
- Service-Disabled Veteran Owned
- Economic Disadvantaged Women-Owned
- HUBZone

Is Your Product or Service Something We Buy?

Know the Federal Supply Class or Service codes and your North American Industry Classification System (NAICS) codes for your products or services.
<https://www.sba.gov/document/support-table-size-standards>

SLD 45 Top 5 NAICS Code

- Sector 23 — Construction
- Sector 33 — Manufacturing
- Sector 51 — Information
- Sector 54 — Professional, Scientific, and Technical Services
- Sector 56 — Administration Support

Identify Current Procurement Opportunities

Identify Space Launch Delta 45 current procurement opportunities by checking the Federal Business Opportunities website or E-Buy using **DoDAAC – FA2521** which can assist in identifying requirements.

Explore Subcontracting Opportunities

- A Space Launch Delta 45 list of Prime Contractors and Subcontracting Opportunities are available on patrick.spaceforce.mil website under featured link Small Business Office.
- Subcontracting opportunities are also listed on the SBA website at:
https://subnet.sba.gov/client/dsp_Landing.cfm

Market Your Firm Well!!!

Search for Small Business Professionals by location by using the tool located at:
<https://www.airforcesmallbiz.af.mil/ussf-small-business/>

- Request a list of products/services they purchase
- Present your capabilities directly to the Small Business Professional

Other USSF Small Business Professionals

SCC Director

Aaron Parra/smallbus@spaceforce.mil

CFC Director

Greg Passig/
gregory.passig.3@spaceforce.mil

STARCOM Director

Raja Panchal/
rajendra.panchal.1@spaceforce.mil

Helpful Websites

Air Force—How to Do Business with the Air Force:
<http://www.airforcesmallbiz.af.mil/>

DoW—Office of Small Business Programs:
<http://business.defense.gov>

Space Systems Command Front Door:
<https://sscfrontdoor.experience.crmforce.mil/SSCFrontDoor/s/>

Space Enterprise Consortium:
<https://space-enterprise.org/the-space-enterprise-program/>

SBIR/STTR: <https://www.sbir.gov>

AFWERX/SPACEWERX: <https://afwerx.com>

Revolutionary FAR Overhaul (RFO):
<https://www.acquisition.gov/far-overhaul>

Federal Business Opportunities: <https://sam.gov>

Federal Procurement Data System New Generation:
<https://sam.gov>

Federal Supply Class:
<http://support.outreachsystems.com/resources/tables/pscs>

Government Spending: <https://usaspending.gov/>

North American Industry Classification System:
<https://www.census.gov/naics/>

SBA—Dynamic Small Business Search:
http://dsbs.sba.gov/search/dsp_dsbs.cfm

SBA—Size Standards:
<https://www.sba.gov/contracting/getting-started-contractor/make-sure-you-meet-sba-size-standards>

System for Award Management:
<http://www.sam.gov>